OJ Solutions

ojsolutions.co.uk · mapped from 6 public pages · 30 Oct 2026

12 steps agents can do alone, and 32 more they can prepare for a person to check. Start with Invoice and collect payments.

Built mostly from suggestions: 0 of 6 teams confirmed from your site, 0 handoffs recorded. Claim your map to confirm it.

66
ease of doing business, of 100
RANK 17 OF 60

AT A GLANCE

6
teams and 14 processes, from your website

25%
of your steps an agent does alone

3
places to start, each with a workflow

Under $1
a month in model cost for all three: negligible

START HERE

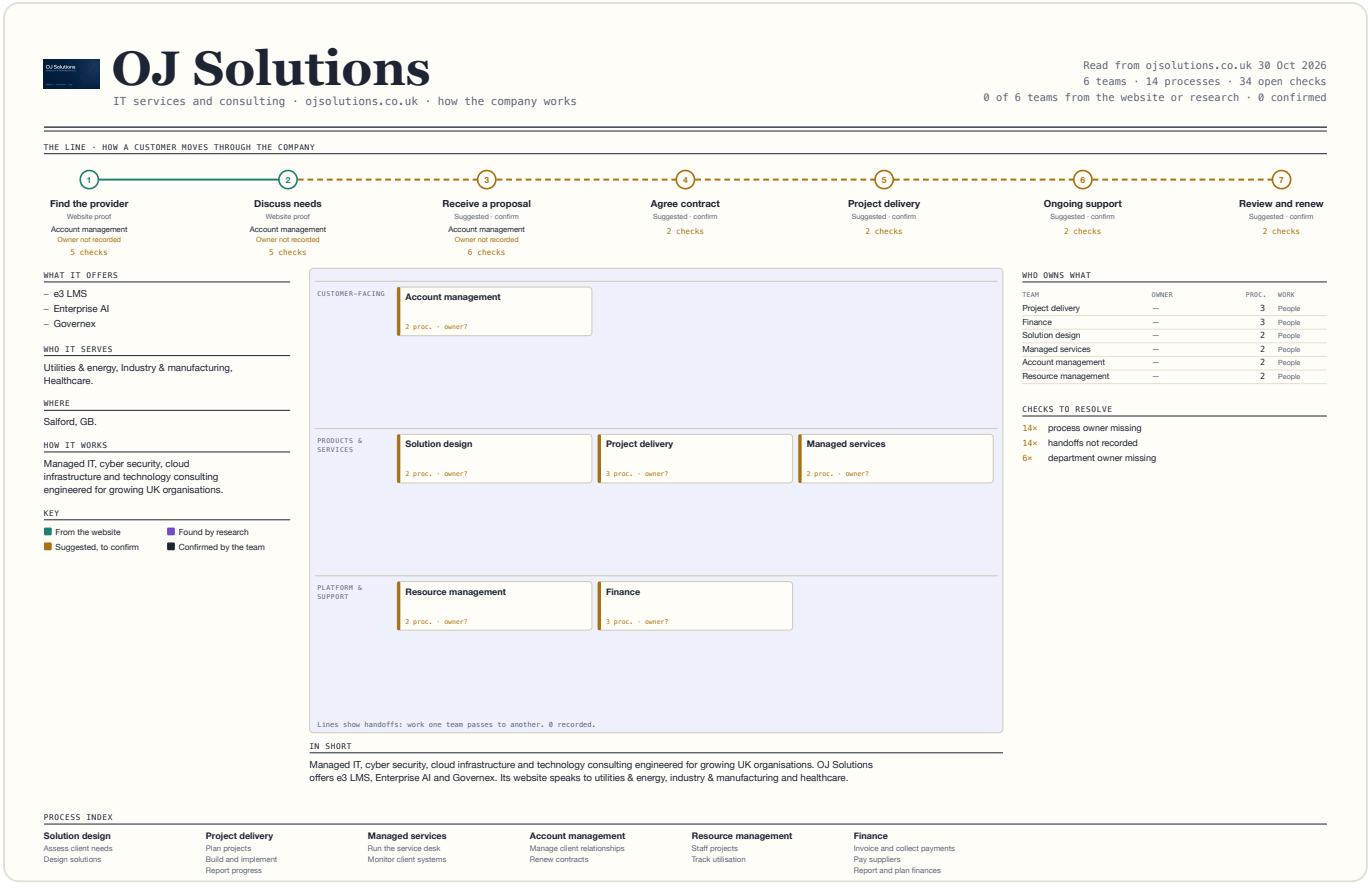
1	**Invoice and collect payments** 4 steps · agent does 0 alone, prepares 4 · draft only, a person checks every one	0 of 4	steps an agent does alone
2	**Run the service desk** 4 steps · agent does 2 alone, prepares 2 · Gemma 4 26B, not tested yet	2 of 4	steps an agent does alone
3	**Pay suppliers** 4 steps · agent does 2 alone, prepares 1, a person does 1 · Gemma 4 26B, not tested yet	2 of 4	steps an agent does alone

Start with Invoice and collect payments, Run the service desk and Pay suppliers. The first is tested on real records and you can try it free; agents draft it and a person checks each one. In the other two, an agent does some steps alone and prepares the rest, so your team keeps the decisions and loses the routine typing.

From first contact to the end of the journey, in 7 stages

OJ Solutions works through 6 teams and 14 processes. Across them, an agent can do 12 steps alone and prepare 32 for a person to check. Your customers move along this line, and each team takes part in a stage. This is your company map, read from your public pages. Dashed stages are suggestions for a company like yours: confirm them when you claim the map.

1. **Find the provider**
2. **Discuss needs**
3. **Receive a proposal** suggested
4. **Agree contract** suggested
5. **Project delivery** suggested
6. **Ongoing support** suggested
7. **Review and renew** suggested



OJ Solutions

IT services and consulting · ojsolutions.co.uk · how the company works

Read from ojsolutions.co.uk 30 Oct 2026
6 teams · 14 processes · 34 open checks
0 of 6 teams from the website or research · 0 confirmed

THE LINE · HOW A CUSTOMER MOVES THROUGH THE COMPANY

1 Find the provider — Website proof; Account management; Owner not recorded; 5 checks
2 Discuss needs — Website proof; Account management; Owner not recorded; 5 checks
3 Receive a proposal — Suggested · confirm; Account management; Owner not recorded; 6 checks
4 Agree contract — Suggested · confirm; 2 checks
5 Project delivery — Suggested · confirm; 2 checks
6 Ongoing support — Suggested · confirm; 2 checks
7 Review and renew — Suggested · confirm; 2 checks

WHAT IT OFFERS
– e3 LMS
– Enterprise AI
– Governex

WHO IT SERVES
Utilities & energy, Industry & manufacturing, Healthcare.

WHERE
Salford, GB.

HOW IT WORKS
Managed IT, cyber security, cloud infrastructure and technology consulting engineered for growing UK organisations.

KEY
From the website · Found by research · Suggested, to confirm · Confirmed by the team

CUSTOMER-FACING
Account management — 2 proc. · owner?

PRODUCTS & SERVICES
Solution design — 2 proc. · owner?
Project delivery — 3 proc. · owner?
Managed services — 2 proc. · owner?

PLATFORM & SUPPORT
Resource management — 2 proc. · owner?
Finance — 3 proc. · owner?

Lines show handoffs: work one team passes to another. 0 recorded.

WHO OWNS WHAT

TEAM	OWNER	PROC.	WORK
Project delivery	—	3	People
Finance	—	3	People
Solution design	—	2	People
Managed services	—	2	People
Account management	—	2	People
Resource management	—	2	People

CHECKS TO RESOLVE
14× process owner missing
14× handoffs not recorded
6× department owner missing

IN SHORT
Managed IT, cyber security, cloud infrastructure and technology consulting engineered for growing UK organisations. OJ Solutions offers e3 LMS, Enterprise AI and Governex. Its website speaks to utilities & energy, industry & manufacturing and healthcare.

PROCESS INDEX

Solution design — Assess client needs; Design solutions
Project delivery — Plan projects; Build and implement; Report progress
Managed services — Run the service desk; Monitor client systems
Account management — Manage client relationships; Renew contracts
Resource management — Staff projects; Track utilisation
Finance — Invoice and collect payments; Pay suppliers; Report and plan finances

WHAT YOU OFFER e3 LMS · Enterprise AI · Governex

6 teams
0 confirmed from your website

14 processes
14 match Requstory's process catalogue

48 steps
12 an agent does alone, 32 it prepares

2 · WHERE AGENTS FIT

Agents can help with part of your work

Each chip is one of your processes. The number is the share of its steps an agent does alone. Green: most. Amber: some. Grey: an agent only prepares, a person leads. ★ marks the places to start.

● Agent does it ◐ Agent, a person checks ○ Person

Solution design	Assess client needs **0%** · Design solutions **0%**
Project delivery	Plan projects **0%** · Build and implement **0%** · Report progress **67%**
Managed services	Run the service desk **50%** ★ · Monitor client systems **25%**
Account management	Manage client relationships **33%** · Renew contracts **0%**
Resource management	Staff projects **67%** · Track utilisation **33%**
Finance	Invoice and collect payments **0%** ★ · Pay suppliers **50%** ★ · Report and plan finances **25%**

12
steps an agent can do alone

32
steps an agent prepares, a person checks

4
steps a person should do

3 · START HERE · 1 OF 3

Invoice and collect payments

Why start here: Tested weekly on real records, and you can try it free. Agents draft all 4 agent steps, but no model is right often enough yet, so a person checks every one.

SUGGESTED WORKFLOW · FINANCE

Raise invoice AGENT + PERSON
Agent prepares; a person checks

Send to customer AGENT + PERSON
Agent prepares; a person checks

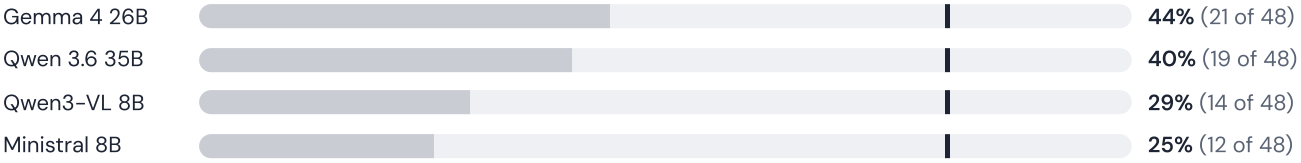
Chase overdue payments AGENT + PERSON
Agent prepares; a person checks

Record payment AGENT + PERSON
Agent prepares; a person checks

Hands off to → Pay suppliers (Finance)

Tested open models

Weekly test on 12 real records, every answer checked against the right one. Tested 2026-10-27. The line marks our 80% minimum to recommend a model.



No model clears the 80% minimum yet. Agents can draft this; a person must check every one for now.

4 drafted
steps an agent drafts for a person to check

4 steps
a person checks every step

Try it free →
requstory.com/agents/invoice-and-collect-payments/sandbox/

Model cost: about $0.03 a month at 100 items (assumed), which is negligible. The real costs are setting it up and the person checking.

What the agent needs

- Your sales orders or timesheets for the month
- Customer list with billing emails and payment terms
- Your bank statement as a CSV, for matching payments

How to run it safely

- A person approves every chaser before it goes, for the first month
- The agent only matches a payment when amount and reference agree; anything else goes to a person
- Measure: days to get paid, and how many invoices a person had to fix

What you get back · Chaser email the agent drafts EXAMPLE, NOT YOUR DATA

```
Subject: Invoice INV-1042 is 14 days overdue

Hi Sam, a quick reminder that invoice INV-1042 for £2,400 was due on 15 October. You can pay by bank transfer
to the details on the invoice. If it's already on its way, thank you, and please ignore this.

Finance team
```

Run the service desk

Why start here: An agent does 2 of its 4 steps alone and prepares 2 for a person to check. A standard process, found at 60 companies Requstory has mapped.

SUGGESTED WORKFLOW · MANAGED SERVICES

Log ticket	Prioritise	Resolve	Confirm with user
AGENT	AGENT + PERSON	AGENT + PERSON	AGENT
Repeatable work with data	Agent prepares; a person checks	Agent prepares; a person checks	Repeatable work with data

Hands off to → Monitor client systems (Managed services)

Model and cost

Gemma 4 26B · not tested on real records yet, so start with a person checking every one. Try it free in the sandbox to see.

2 alone
steps an agent does alone, and 2 it prepares

2 steps
a person checks: prioritise, resolve

Read the guide →
requstory.com/agents/run-the-service-desk/

Model cost: about $0.03 a month at 100 items (assumed), which is negligible. The real costs are setting it up and the person checking.

What the agent needs

- Your ticket inbox or helpdesk export
- A list of clients and their service levels
- Your usual fixes and answers (a short knowledge base)

How to run it safely

- The agent logs and sorts tickets; a person confirms priority on anything high or new
- The agent never closes a ticket without the client confirming
- Measure: time to first reply, and tickets re-opened

What you get back · Ticket the agent triages EXAMPLE, NOT YOUR DATA

```
From: client at Bloom Dental · "Email not syncing on reception PC"
Priority: high (affects bookings) · Category: email · Suggested fix: re-add the account (knowledge base #12) ·
Assign to: first-line engineer
```

3 · START HERE · 3 OF 3

Pay suppliers

Why start here: An agent does 2 of its 4 steps alone and prepares 1 for a person to check. A standard process, found at 1558 companies Requstory has mapped.

SUGGESTED WORKFLOW · FINANCE

Receive supplier invoice	Check and approve	Make payment	Record transaction
AGENT	PERSON	AGENT + PERSON	AGENT
Repeatable work with data	A person decides	Agent prepares; a person checks	Repeatable work with data

Hands off to → Invoice and collect payments (Finance)

Model and cost

Gemma 4 26B · not tested on real records yet, so start with a person checking every one. Try it free in the sandbox to see.

2 alone
steps an agent does alone, and 1 it prepares

2 steps
a person checks: check and approve, make payment

Read the guide →
requstory.com/agents/pay-suppliers/

Model cost: about $0.02 a month at 100 items (assumed), which is negligible. The real costs are setting it up and the person checking.

What the agent needs

- supplier invoices
- bank account details
- approved purchase orders

How to run it safely

- verify invoice accuracy
- never authorize payments alone
- Measure: time to process invoice

What you get back · Invoice Processing for Office Supplies

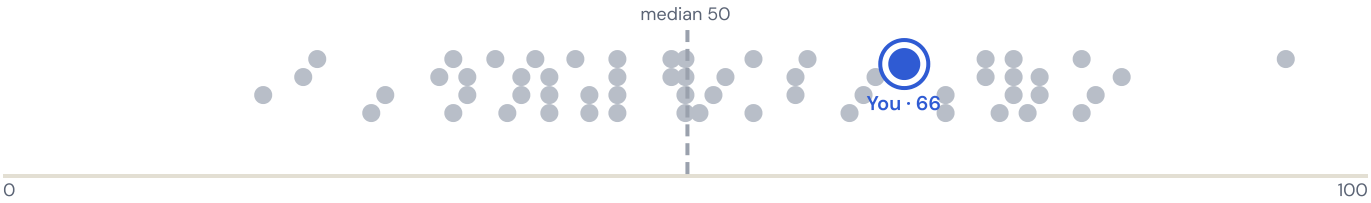
EXAMPLE, NOT YOUR DATA

```
Received invoice from PaperCo for $150.00. Verified against purchase order PO-456. Ready for human approval to proceed with payment.
```

4 · HOW YOU COMPARE

Ahead of most similar companies, with one gap

The ease-of-doing-business score is 66. This compares to 59 peers. Each dot below is one of 59 similar companies Requstory has mapped and scored.



Your four parts

The gap: Get help scores 0

No help pages or FAQs found on the 6 pages we read · No phone number found on the 6 pages we read · No live chat found on the 6 pages we read · No complaints process found on the 6 pages we read

Fix these first (points they add to your score)

+8.3	No help pages or FAQs found on the 6 pages we read
+8.3	No phone number found on the 6 pages we read
+5	No reviews or testimonials found on the 6 pages we read
+4.2	No live chat found on the 6 pages we read
+4.2	No complaints process found on the 6 pages we read

17 of 60
your rank among similar companies

5 of 7
AI-readiness lines pass (robots.txt, llms.txt, sitemap…)

5 · YOUR NEXT 30 DAYS

From this report to agents doing real work

Focus on the top three priority processes next month. This will help build momentum for AI integration.

Week 1

Claim and fix your map

Put your people and owners on it. Free.

requstory.com/companies/ojsolutions-co-uk/

Week 2

Try invoice and collect payments in the sandbox

Run real records with the tested models. Free.

requstory.com/agents/invoice-and-collect-payments/sandbox/

Weeks 3–4

Run invoice and collect payments on your own records

An agent drafts, your person checks the 4 marked steps. Reply to the email with this report and we'll set it up with you.

reply to the report email

Any time

Use Requstory from Claude or Cursor

MCP server and CLI for your own agents.

requstory.com/developers/api/

Add your AI-ready badge to your site. Free.

Enterprise · $50 a month

Keep your operating model live as your teams change.

6 · HOW THIS REPORT WAS MADE

Made by agents in 1 minute 42 seconds

This report is itself the proof: a store run by Requstory agents. Every step and handoff of your order, with who did it.

5	12	1
agent steps	code steps	person steps

0:00	CODE	**Payment received**: Stripe confirmed $1.00	Sell online
0:04	CODE	**Take payment**: Amount and currency match the order	Process orders
0:04	CODE	**Check for fraud**: No fraud flags	Process orders
0:06	AGENT	**Confirm order**: Order confirmation emailed to you	Process orders
0:06	CODE	**Map your company**: Found 6 teams and 14 processes on 6 public pages	Make products
0:06	CODE	**Gather the facts**: 14 processes matched to Requstory's catalogue: 139 facts	Make products
0:07	AGENT	**Pick the top three**: Top three: Invoice and collect payments, Report and plan finances, Plan projects	Make products
0:13	AGENT	**Write the report**: Report written	Make products
0:13	CODE	**Check every number**: Every number traced to a fact	Make products
0:14	AGENT	**Check every claim**: A sentence was flagged for the reviewer	Make products
0:17	CODE	**Make the PDF**: PDF made, "Prepared for OJ Solutions" on every page	Make products
0:17	CODE	**Check every page**: Name found on 9 of 9 pages	Make products
1:27	PERSON	**Review by a person**: Approved by the reviewer	Make products
1:41	AGENT	**Write the delivery email**: Delivery email written	Distribute content
1:41	CODE	**Send with the report**: Sent to you with the PDF and a download link	Distribute content
1:42	CODE	**Raise invoice**: Invoice RSI-00002 issued	Invoice and collect payments
1:42	CODE	**Record payment**: Payment recorded	Invoice and collect payments
1:42	CODE	**Close order**: Order closed	Invoice and collect payments

Sources: your map (6 public pages of ojsolutions.co.uk, 30 Oct 2026) · Requstory's process catalogue (30 Oct 2026) · weekly model tests (27 Oct 2026) · scores of similar companies (30 Oct 2026).

Made by AI agents from your public pages, so it may contain mistakes: check before you act, and reply to the email to correct anything.